

May 12, 2015 Band Booster Meeting Minutes

Call to Order, Minutes, & Financial Report

- The meeting was called to order at 6:35 PM by President Kenneth Hull.
- The minutes from April were summarized and approved with a motion by Dell Hamilton.
- Financial Report was presented by Dell Hamilton, summarized as follows:
 - For 4/14 to 5/12: \$4k income, \$7.6K expenses.
 - Student Records: \$5.3K
 - Bank balances; \$10,584 in checking; \$13,191 in savings = \$23,775 total in the bank.
 - End of Year Projection: \$5,408 after remaining bills are paid, including moving
 - \$4,100 for senior scholarships and \$5,867 for student records, and
 - Projected expenditures of \$8,400 to complete the year.
 - Total remaining = projection of \$5,408 of available funds
 - (last year was approximately \$8K by comparison)
 - It was recommended that the scholarship funds be moved to savings.

- Budget & Fundraising:
 - Kenneth reported that the budget next year would be around \$15K, contrasted with \$13.5K this year.
 - Fundraising income was reported as \$4K in income; the Board agreed to approve \$900+ of overage for instrumentation with \$4K budgeted for instrumentation, which would come from the extra left over from the band banquet savings. (Banquet used \$1k of \$12 allocated by the Boosters.)
 - \$500+ from the coffee fundraiser is to allocated, raising the student total to the \$5,867 number above.
 - Dell told the Boosters that amounts for student records not used would be donated to the General Fund in answering a question by a Booster, and mentioned there might be certain case exceptions for unused coffee money, whereby the students paid cash for the Spring trip but credits from the sale were not yet allocated.

Volunteers and Chaperones:

There were no comments related to chaperones. Volunteers are needed for the Spring Concert next week.

Uniforms:

Bar codes would be ironed into the uniforms and scanned for check out and check in.

Fundraising Opportunities and Programs:

1. Paw Print Program

Mr. Eaks spoke about the **Paw Print program** and showed a drawing (cost of \$150) provided by an advertising firm that works with the concrete company that will make the prints. A web site is being developed for the Paw Print Program that will include online sales. There was discussion about replacement, viability of the design to last through the year, and potential vandalism. The paw prints might be replaced at cost if a student needed them, provided it was not covered by warranty or company replacement.

2. VIP Cards

The Vendor Card program was described by Kenneth who reported the cards would be here in time for the Concert. Students will sell the cards with part going to the General Fund also, but sales at events by the Boosters will go to the General Fund.

This year, the Boosters are pre-buying customized cards. After the concert they will be checked out to students in groups of about five each time to allow for greater distribution. It is the same cards as this year, but with a different look, promoting the Band, customized for the Band with a different look. Cards this year read "Aggieland VIP." Another difference is that we are pre-purchasing them, so can sell at a price we want, without reconciling each sell and paying the company a portion for each. Profit per card at a price of \$15 is \$11.

3. Fireworks Stand:

This opportunity was described the previous meeting. Kenneth reported the Board voted to decline the opportunity. Twenty people were needed on holiday weeks, and including certain holidays. It was considered too labor intensive, particularly for parent volunteers.

4. Other Fundraising Opportunities:

Dell asked about **football concessions**. Kenneth reported improved relations after football season, and said we may be able to set up a stand to sell noncompeting concession items.

- **Program sales** were mentioned as an opportunity to raise funds, Sharon Duke mentioned we should try to acquire the first game or two to sell as most bought programs at the beginning of the season and didn't buy each game. The boosters make about \$300-\$500 usually with this, which is easily accommodated with students helping, and selling outside the gate particularly.
- Jackie Hahn mentioned spirit **ribbon sales** and how they could be sold. This idea was also brought up prior meeting; feedback was positive toward working toward selling ribbons prior to games.
- Kenneth mentioned the Board had decided to concentrate on 4-5 fundraisers rather than have too many. These were the VIP Cards, Paw Print Program (given to the Boosters by Mike Martindale), and Drums on the Brazos event, Aggie Flags, and the Spring Concert food sales. He mentioned that certain other smaller fundraisers such as program sales and

football concession opportunities are not excluded by those designated as the five Board fundraisers.

Event Planning Miscellaneous:

There will be about 150 in the band next year, and 9 incoming freshman to the Color Guard, doubling the present total to 18 from 9 in this year.

1. Band Banquet and Future Banquets

Mr. Eaks reported the Band Banquet was great, but it was tough emotionally since it was the opening school group. The event was in the Common area which had charm, but that area would not be large enough to work anymore. It was mentioned we might rent a hotel, and there was some discussion on this point. The gym was a possibility, but did not have a charm the hotel would have, and also the Common area.

2. UIL

The bands did well at UIL – all ONES.

3. Spring Concert, Mini Camps, Drum Majors:

Mr. Eaks reported we were close to pulling it and moving to the gym due to rain concerns and the condition of the park, but the decision would not be made until the end of the week. (Note: On Friday, May 15th, it was announced the concert would be moving to the gym.)

Two freshman mini-camps were held, and the Directors were pleased with those results. Each class year is bigger and stronger.

Mr. Eaks mentioned that the Drum Majors for next year were all Seniors.

Announcements

- State solo contest for percussion I May 23 and May 30 for all others in Austin at UT.
- The October Saturday contest scheduled was discussed, and Mr. Eaks related that next year is the first opportunity for the Band to go to 5A area contest, so the October season is one weekend longer than before. The schedule is:

Oct 3:	Clinic held here on Saturday. Round Rock ISD Band Director will be here to review and advice.
Oct 10:	The Band will travel to either the US Band concert in Bryan (last year at Consol), or to Blinn's contest in Brenham. Homecoming is this Saturday night, but the band will not be travelling far so it should not interfere.
Oct 17:	UIL contest in Waco
Oct 24:	Area band contest in Austin

Kenneth mentioned that volunteers would be needed in October due to the volume of trips and necessity for travel, so our calendars should be marked to help out in October.

Adjournment: Sharon Duke motioned with Dell seconded and the meeting was adjourned at 7:25 PM.